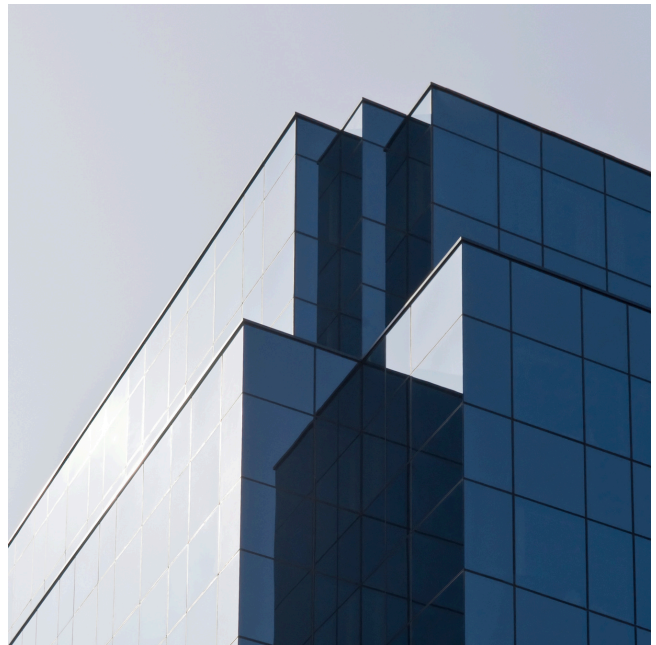




# COMPANY PROFILE

WHERE QUALITY MEETS  
AIR CONDITIONING



# INTRODUCTION

Snow Breez Aircon Private Limited, established in 2024, is a leading player in the air-conditioning industry, headquartered in Tuglakabad, New Delhi.

With a focus on turnkey projects, the company specializes in the design, installation, and maintenance of a wide array of air-conditioning systems for commercial, institutional, and industrial applications. Founded by Mr. Ranjeet with over four years of hands-on experience in the air-conditioning sector, the company has rapidly built a strong reputation for delivering high-quality solutions tailored to meet the diverse needs of its clients across India. Snow Breez Aircon prides itself on its commitment to excellence, consistently ensuring that projects are completed on time and within budget while adhering to the highest standards of quality



## HIGHLIGHT

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- Commitment to delivering projects on time and maintaining the highest quality standards.
- Expertise in the erection, commissioning, operation, and maintenance of various air conditioning systems.

# MISSION STATEMENT



## **Delivering Exceptional Air Conditioning Solutions**

At Snow Breez Aircon, our mission is to deliver exceptional air conditioning solutions tailored to meet the unique needs of each customer. We strive to provide high-quality, reliable, and efficient services that ensure comfort and satisfaction. By leveraging cutting-edge technology and the expertise of our skilled professionals, we aim to offer top-notch design, installation, and maintenance services for heating, ventilation, and air conditioning systems.



## **Fostering Long-Term Relationships**

We believe in building long-term relationships with our clients by fostering trust, transparency, and mutual respect. Our goal is to create a seamless and positive experience for our customers, from the initial consultation through to project completion and beyond. By staying engaged with our clients and providing continuous support, we ensure that their air conditioning systems operate efficiently and effectively.

# OUR STRENGTHS

- **Company Ethos and Guiding Principles** Our guiding principles, as instilled by our managing director and founding employees, emphasize uncompromised quality, adherence to timelines, client satisfaction, and fairness in dealings with suppliers, subcontractors, and partners.
- **Key Personnel** Our workforce is a blend of seasoned professionals and youthful talent, ensuring a dynamic and skilled team. With extensive experience in successfully executing diverse projects, our key personnel bring a unique mix of wisdom and adaptability, facilitating tailor-made solutions.
- **Organizational Size** We pride ourselves on our flexibility and rapid response time, allowing us to adapt swiftly to changing project demands and provide superior support compared to our competitors.
- **Client Relationships** We are committed to building strong, lasting relationships with our clients. Our dedication to delivering exceptional results has earned us repeat business and a reputation for excellence.
- **Commitment to Excellence** With nearly 150 successfully completed projects, we have a proven track record of meeting deadlines and exceeding client expectations. We foster harmonious relationships with other contractors to ensure comprehensive project support.
- **Partner Relationships** Our transparent culture has fostered excellent relationships with major vendors, suppliers, contractors, and consultants. This mutual trust enhances our efficiency and reliability in project execution.
- **Client Commitment** We prioritize nurturing long-term relationships with clients, viewing each project as an ongoing process. Our impressive portfolio of repeat orders is a testament to our dedication and performance.



# OUR APPROACH



## Client-Centric Approach

At Snow Breez Aircon, our approach begins with understanding the unique needs and expectations of each client. We prioritize open communication and active engagement from the initial consultation through to project completion. By involving clients in every step of the process, we ensure that their specific requirements are met and that they feel confident and informed throughout the project.



## Quality and Excellence

We are committed to maintaining the highest standards of quality and excellence in all our services. Our team of skilled professionals uses cutting-edge technology and best practices to design, install, and maintain air conditioning systems that are efficient, reliable, and durable. We meticulously plan and execute each project to ensure optimal performance and longevity of the systems we implement.



## Transparency and Integrity

We are dedicated to continuous improvement and innovation. Our team regularly undergoes training and professional development to stay updated with the latest advancements in the industry. We actively seek feedback from our clients and partners to refine our processes and enhance our services.



# SERVICES OFFERED



## Sales, Erection, and Commissioning

We specialize in the sales, erection, and commissioning of centralized air-conditioning systems for clients across NCR and India. Our team of highly trained installation and service technicians uses advanced technology to ensure superior quality and timely project completion.

**We handle all aspects of project execution, from initial design to final commissioning.**

# Testing and Commissioning

- Air and Water Balancing
- Functional Performance Testing
- Control System Verification
- HVAC Commissioning
- Clean Room Testing
- Sound and Vibration Testing
- Duct Leakage Testing
- Indoor Environmental Testing
- Pre-Construction Plan Review



# After Sales Service

We provide comprehensive after-sales service to ensure that our clients' air conditioning systems operate efficiently and effectively.

Our services include:

- **Regular Maintenance and Servicing:** Our engineers and technicians are intensively trained to handle sophisticated air-conditioning installations.
- **Rapid Response:** Our service personnel are equipped with mobile phones and personal conveyance to ensure minimum call revert time.
- **Genuine Spare Guarantee:** We use only genuine spare parts to ensure quality and reliability.
- **Call Escalation Matrix:** We have a robust escalation matrix to ensure that breakdown or service calls are addressed promptly.
- **Service Level Agreements (SLA):** We offer transparent service agreements to ensure our commitment is made clear.
- **Skilled Technicians and Operators:** Our operators maintain log books to track energy consumption, warnings/alarms, and other operating parameters.



# Air Conditioning Systems & Electrical Works

We offer a wide range of air conditioning systems and related electrical works to meet diverse client needs:

- **Central Chilled Water Systems:** With Water Cooled & Air Cooled Chillers.
- **Variable Refrigerant Flow (VRF) Systems**
- **Ductable Split Unit Systems**
- **Mechanical Ventilation Systems**
- **Evaporative Cooling Systems**
- **Smoke Evacuation Systems**
- **Fabricated Ducting**
- **Air Handling Units**
- **Supply & Maintenance**
- **Fabrication of Aluminum Grills, Diffusers, & Dampers**
- **AMC HVAC Systems**





# INDUSTRY EXPERTISE

At Snow Breez Aircon, we take pride in our extensive industry expertise, which spans a wide range of air conditioning solutions and services. Our core strengths lie in the design, installation, and commissioning of centralized air-conditioning systems, ensuring energy efficiency and optimal performance. We excel in providing comprehensive HVAC solutions for commercial complexes, industrial plants, healthcare facilities, educational institutions, and retail spaces. Our expertise includes advanced testing and commissioning, clean room HVAC systems, mechanical ventilation, and Variable Refrigerant Flow (VRF) systems.



## INDUSTRY EXPERTISE

Centralized Air-Conditioning Systems

HVAC System Design and Installation

System Maintenance and Servicing

Advanced Testing and Commissioning

Mechanical Ventilation Systems

Commercial Complex HVAC Systems

Educational Institution HVAC Systems

Healthcare Facility HVAC Solutions

Client-Centric Project Management


Reliable After-Sales Service



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